

EKM METERING INC.

2016 Pricing Schedule (up to 1000 units)

Orders of any quantity over 250 units are FOB our factory in China, so please allow at least six weeks for delivery. Please inquire for specific pricing on quantities greater than the ones listed below. All prices are in US dollars. Our factory has a manufacturing capacity of 250,000 meters per month. Re-branding or White Labeling is available for orders over 1000 units, starting at \$2.00/meter. We also sell packets of 1000 custom branded electric meter faceplates for \$2 each. Individuals or agencies looking to act as agents of EKM Metering for tender orders, should consider their compensation as additional to the pricing listed below, unless other terms have been agreed upon with an EKM Metering representative. In cases where multiple orders are placed: for the subsequent order(s) to receive the same discount, the order quantity must be $\geq 20\%$ of the previous order(s). If the total units ordered, with one year's time, reaches a new discount tier, then all items will receive the new discount. All prices are valid until the end of 2016.

Smart Meters

EKM-Omnimeter Pulse UL v.4 (ANSI C12.1 & C12.20, UL and cUL Listed)

| | |
|--------------|---------------|
| List Price | \$275.00 each |
| x10 units | \$247.50 each |
| x20 units | \$220.00 each |
| x50 units | \$192.50 each |
| x100 units | \$165.00 each |
| x250 units | \$148.50 each |
| x500 units | \$134.75 each |
| x1,000 units | \$115.50 each |

EKM-Omnimeter Pulse v.4

| | |
|--------------|---------------|
| List Price | \$220.00 each |
| x10 units | \$198.00 each |
| x20 units | \$176.00 each |
| x50 units | \$154.00 each |
| x100 units | \$132.00 each |
| x250 units | \$118.80 each |
| x500 units | \$107.80 each |
| x1,000 units | \$92.40 each |

EKM-Omnimeter II UL v.3 (UL & cUL Listed)

| | |
|--------------|---------------|
| List Price | \$190.00 each |
| x10 units | \$171.00 each |
| x20 units | \$152.00 each |
| x50 units | \$133.00 each |
| x100 units | \$114.00 each |
| x250 units | \$102.60 each |
| x500 units | \$93.10 each |
| x1,000 units | \$79.80 each |

EKM-Omnimeter I v.3

| | |
|--------------|---------------|
| List Price | \$160.00 each |
| x10 units | \$144.00 each |
| x20 units | \$128.00 each |
| x50 units | \$112.00 each |
| x100 units | \$96.00 each |
| x250 units | \$86.40 each |
| x500 units | \$78.40 each |
| x1,000 units | \$67.20 each |

Basic Meters

EKM-25IDS

| | |
|--------------|--------------|
| List Price | \$90.00 each |
| x10 units | \$81.00 each |
| x20 units | \$72.00 each |
| x50 units | \$63.00 each |
| x100 units | \$54.00 each |
| x250 units | \$48.60 each |
| x500 units | \$44.10 each |
| x1,000 units | \$37.80 each |

EKM-15IDS

| | |
|--------------|--------------|
| List Price | \$90.00 each |
| x10 units | \$81.00 each |
| x20 units | \$72.00 each |
| x50 units | \$63.00 each |
| x100 units | \$54.00 each |
| x250 units | \$48.60 each |
| x500 units | \$44.10 each |
| x1,000 units | \$37.80 each |

EKM-15E

| | |
|--------------|--------------|
| List Price | \$58.00 each |
| x10 units | \$52.20 each |
| x20 units | \$46.40 each |
| x50 units | \$40.60 each |
| x100 units | \$34.80 each |
| x250 units | \$29.16 each |
| x500 units | \$27.00 each |
| x1,000 units | \$23.76 each |

Current Transformers

Solid Core

| | |
|--------------|---------|
| x20 units | 10% off |
| x100 units | 20% off |
| x500 units | 25% off |
| x1,000 units | 28% off |
| x2,000 units | 30% off |

Split Core

| | |
|--------------|---------|
| x20 units | 10% off |
| x100 units | 20% off |
| x500 units | 25% off |
| x1,000 units | 30% off |
| x2,000 units | 35% off |

Meter Communication Devices

EKM Push

| | |
|------------|---------------|
| List Price | \$100.00 each |
|------------|---------------|

EKM Push Pro

| | |
|------------|---------------|
| List Price | \$140.00 each |
|------------|---------------|

EKM-iSerial

| | |
|--------------|---------------|
| List Price | \$110.00 each |
| x10 units | \$99.00 each |
| x20 units | \$88.00 each |
| x50 units | \$77.00 each |
| x100 units | \$66.00 each |
| x500 units | \$55.00 each |
| x1,000 units | \$44.00 each |

EKM RS-485 to USB Converter

| | |
|-------------|--------------|
| List Price | \$25.00 each |
| x100 units | \$20.00 each |
| x1000 units | \$18.00 each |

EKM 485Bee - Zigbee Wireless Adapter for RS-485 Network

| | |
|--------------|---------------|
| List Price | \$100.00 each |
| x20 units | \$100.00 each |
| x100 units | \$95.00 each |
| x500 units | \$92.00 each |
| x1,000 units | \$90.00 each |

Water Meters

3/4" Water Meter - Stainless Steel, Pulse Output (SPWM-075)

| | |
|--------------|--------------|
| List Price | \$70.00 each |
| x10 units | \$63.00 each |
| x20 units | \$56.00 each |
| x50 units | \$49.00 each |
| x100 units | \$45.50 each |
| x500 units | \$42.00 each |
| x1,000 units | \$39.20 each |

3/4" Vertical Water Meter - Stainless Steel, Pulse Output (VSPWM-075)

| | |
|--------------|---------------|
| List Price | \$200.00 each |
| x10 units | \$180.00 each |
| x20 units | \$160.00 each |
| x50 units | \$140.00 each |
| x100 units | \$120.00 each |
| x500 units | \$99.00 each |
| x1,000 units | \$93.40 each |

3/4" Hot Water Meter - Stainless Steel, Pulse Output (HOT-SPWM-075)

| | |
|--------------|---------------|
| List Price | \$100.00 each |
| x10 units | \$90.00 each |
| x20 units | \$80.00 each |
| x50 units | \$70.00 each |
| x100 units | \$60.00 each |
| x500 units | \$47.00 each |
| x1,000 units | \$44.20 each |

1.0" Water Meter - Stainless Steel, Pulse Output (SPWM-100-CF)

| | |
|--------------|---------------|
| List Price | \$220.00 each |
| x10 units | \$198.00 each |
| x20 units | \$176.00 each |
| x50 units | \$154.00 each |
| x100 units | \$143.00 each |
| x500 units | \$132.00 each |
| x1,000 units | \$123.20 each |

1.5" Water Meter - Stainless Steel, Pulse Output (SPWM-150-CF)

| | |
|--------------|---------------|
| List Price | \$420.00 each |
| x10 units | \$378.00 each |
| x20 units | \$336.00 each |
| x50 units | \$294.00 each |
| x100 units | \$273.00 each |
| x500 units | \$252.00 each |
| x1,000 units | \$235.20 each |

2.0" Water Meter - Stainless Steel, Pulse Output (SPWM-200-CF)

| | |
|--------------|---------------|
| List Price | \$520.00 each |
| x10 units | \$468.00 each |
| x20 units | \$416.00 each |
| x50 units | \$364.00 each |
| x100 units | \$338.00 each |
| x500 units | \$312.00 each |
| x1,000 units | \$291.20 each |

Gas Meters

3/4" Pulse Output Gas Meter (PGM-75)

| | |
|--------------|--------------|
| List Price | \$90.00 each |
| x10 units | \$84.60 each |
| x20 units | \$79.20 each |
| x50 units | \$73.80 each |
| x100 units | \$68.40 each |
| x500 units | \$63.00 each |
| x1,000 units | \$57.60 each |

Enclosures

EKM UL Listed Watertight Enclosure (EKM-172711)

| | |
|--------------|---------------|
| List Price | \$100.00 each |
| x10 units | \$80.00 each |
| x20 units | \$60.00 each |
| x50 units | \$50.00 each |
| x100 units | \$45.00 each |
| x500 units | \$40.00 each |
| x1,000 units | \$35.00 each |

EKM Watertight Enclosure Kit (EKM-EENC)

| | |
|--------------|--------------|
| List Price | \$40.00 each |
| x10 units | \$32.00 each |
| x20 units | \$24.00 each |
| x50 units | \$20.00 each |
| x100 units | \$18.00 each |
| x500 units | \$16.00 each |
| x1,000 units | \$14.00 each |

EKM Indoor Enclosure Kit (EKM-1ENC)

| | |
|--------------|--------------|
| List Price | \$40.00 each |
| x10 units | \$32.00 each |
| x20 units | \$24.00 each |
| x50 units | \$20.00 each |
| x100 units | \$18.00 each |
| x500 units | \$17.00 each |
| x1,000 units | \$16.00 each |

Accessories

**Pricing for accessories is dependent upon a concurrent order of meters.*

EKM Switch120

| | |
|--------------|--------------|
| List Price | \$35.00 each |
| x20 units | \$31.50 each |
| x100 units | \$29.75 each |
| x500 units | \$28.00 each |
| x1,000 units | \$26.25 each |

EKM Insulation Piercing Connector

| | |
|--------------|--------------|
| List Price | \$10.00 each |
| 10x units | \$9.00 each |
| 50x units | \$8.00 each |
| 100x units | \$7.25 each |
| 500x units | \$6.50 each |
| 1,000x units | \$5.00 each |

EKM Inline Fuse Holder w/ 1 Amp Fuse

| | |
|--------------|-------------|
| List Price | \$7.00 each |
| 10x units | \$6.30 each |
| 50x units | \$5.60 each |
| 100x units | \$5.00 each |
| 500x units | \$4.30 each |
| 1,000x units | \$3.50 each |

EKM Lever Nut

| | |
|--------------|-------------|
| List Price | \$1.50 each |
| 10x units | \$1.40 each |
| 50x units | \$1.30 each |
| 100x units | \$1.20 each |
| 500x units | \$1.10 each |
| 1,000x units | \$1.00 each |

EKM Tamper-proof Meter Seal

| | |
|--------------|-------------|
| List Price | \$1.50 each |
| 10x units | \$1.40 each |
| 50x units | \$1.30 each |
| 100x units | \$1.20 each |
| 500x units | \$1.10 each |
| 1,000x units | \$1.00 each |

8 Digit Pulse Counter

| | |
|--------------|--------------|
| List Price | \$40.00 each |
| x10 units | \$32.00 each |
| x50 units | \$28.00 each |
| x100 units | \$24.00 each |
| x500 units | \$22.00 each |
| x1,000 Units | \$20.00 each |